



EDC SOLUTIONS

# GROW YOUR BUSINESS INTERNATIONALLY WITH EDC

Expanding into markets outside Canada offers many benefits to Canadian companies, including increased sales, business growth, and stronger resilience against economic downturns. Exporting is also good for our Canadian economy, creating millions of jobs across the country.

Each year, EDC helps thousands of Canadian companies conduct trade and investment in nearly 200 countries. From finding new customers to securing financing, we help businesses of all sizes and sectors go, grow and succeed in global markets.

As a Crown Corporation serving Canadians since 1944, we offer market intelligence and support international sales and investment through a mix of financial and insurance products and services.

## MAKE SURE YOU GET PAID

Our insurance solutions protect against a range of risks such as a customer's inability to pay, political instability and sudden contract cancellation. Our flexible coverage is available for a single customer, an entire book of receivables, or foreign affiliates. The insurance can also be used to offer your customers better payment terms and free up bank operating lines by providing insurance as collateral.

## GET FINANCING

We can work directly with your company or partner with your financial institution to provide additional credit capacity and working capital, so you can grow your business beyond our borders.

Canada

 EDC  
TAKE ON THE WORLD

## EXPORT-RELATED CAPITAL NEEDS

We can help you access additional financing to support export-related activities with direct loans or by working with your bank to guarantee loans for buying equipment, financing work-in-progress or working capital needs.

## FINANCE INVESTMENTS IN OTHER MARKETS

If you want to invest in another market, perhaps by setting up a local office or acquiring an existing business, we can provide financing support.

## POST A BOND WITHOUT TYING UP CASH

Financial institutions usually demand collateral to post a bond on your behalf, tying up cash flow. Our bonding guarantee solutions can free up operating lines to keep your business running smoothly.

## PROTECT AGAINST CHANGING DOLLAR

If you want to purchase a foreign exchange contract, financial institutions usually ask for collateral. Our guarantees can satisfy that demand.

## FOREIGN BANK CREDIT & FINANCING

If you need to secure an operating line of credit, obtain letters of guarantee, or meet landlord/lease obligations, a foreign bank will usually ask for collateral. Our guarantees can satisfy this demand.

## DISCOVER MORE BENEFITS AT EDC.CA

- › Thinking of exporting, but lack confidence? **About Exporting** offers a wealth of information to help you decide if you're ready.
- › For free market analysis, export forecasts and trade insights, visit our **Knowledge Centre**.
- › Discover **Our Solutions** to help protect and grow your business internationally.
- › Under **Country Info**, you'll find comprehensive research on 200 markets, as well as downloadable market guides for major markets.
- › Stay up-to-date on current topics and learn more about new opportunities with our helpful **webinars, expert tips** and **weekly commentaries**.

**Join thousands of Canadian exporters already working with EDC to help finance their international operations.**

Call **1-888-220-0047** to speak to a qualified advisor or visit **www.edc.ca**

